

Lawton Fort Sill Chamber of Commerce
Proposed Hotel/Motel Budget (As Adjusted 6/24/22)
FYE June 30, 2023

	Tourism Development	Military & Governmental Affairs	Administration	Total H/M
Revenues				
Investor Income				0
Commerce Circle Dues				0
Fire Patriots Revenue				0
Hotel/Motel Revenue	552,170	136,340	111,490	800,000
Publications				0
Programs				0
Annual Banquet				0
Multi-Domain Fires Banquet				0
Hand Sanitizer Sales				0
Supporting Our Heroes				0
Military Affairs				0
Special Event Revenues	13,000			13,000
Wichita Mountain Classic	18,650			18,650
Legislative Reception		5,000		5,000
Armed Forces Day				0
Washington Trip Revenue		9,000		9,000
Capital Campaign				0
In-Kind contributions				0
Advertising income				0
Lawton Proud Revenue				0
Other Income	1,500			1,500
Administrative Services				0
Rent Income				0
Total Revenue	585,320	150,340	111,490	847,150
Expenditures				
Salaries	173,550	63,350	29,500	266,400
Training	75	150	75	300
Health Insurance	7,575	3,600	1,600	12,775
Life Insurance	210	100	45	355
Payroll Taxes	13,500	5,050	2,270	20,820
Unemployment Taxes	520	200	100	820
Retirement	2,595	640	310	3,545
Supplies/Stationery	1,300	250	6,650	8,200
Software			600	600
Small Equipment Purchases			1,160	1,160
Telecommunications			7,400	7,400
Copier Lease & Maint			900	900
Postage			4,080	4,080
Legal/Accounting			27,440	27,440
Interest Expense				0
Travel	220	1,250	230	1,700
Bad Debt				0
Bad Debt - H/M				0
Rent				0
Repairs/Maintenance			14,700	14,700
Insurance	2,000		7,840	9,840
Utilities			5,720	5,720
Depreciation				0
Advertising/Marketing	156,000			156,000
Web Site	2,550	850		3,400
Organizational Dues	190		870	1,060
Investor Services				0
Military Enhancement & Advocacy		1,500		1,500
Washington Trip		25,400		25,400
Legislative Reception		24,000		24,000
Armed Forces Day				0
Lawton Image Campaign	2,500			2,500
Consultant Fees		24,000		24,000
Chamber Affairs				0
Annual Banquet				0
Multi-Domain Fires Banquet				0
Supporting Our Heroes				0
Military Affairs				0
Hand Sanitizer - Cost of Sales				0
Wichita Mountain Classic	38,650			38,650
Special Event Funding	138,000			138,000
Coliseum Marketing	38,100			38,100
Sports Promotion	7,785			7,785
Total Expenditures	585,320	150,340	111,490	847,150
Revenues Over (Under) Expenditures	0	0	0	0